

Welcome to the July, 2018 Newsletter

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The big news this past month is that the RV and coach builder Winnebego bought Chris-Craft from Stellican. Below is an article about that purchase including an analysis of the deal.

This past month, four Stingers were added to the registry, bringing the total to 894. Six more in the registry and we hit 900 documented Stingers.

Until next month, Han

Winnebego: A New Chapter for Chris-Craft

The big news this past month is that the RV and coach builder Winnebego bought Chris-Craft. This purchase represents a new chapter for Chris-Craft, but will it be beneficial to either company?

In 2000, OMC owned Chris-Craft along with 13 other boat brands. OMC bought Chris-Craft in a courtordered auction when Chris-Craft went into bankruptcy in 1989.

Chris-Craft, under OMC's ownership, had а checkered history. Most of the boats it created were uninspiring, mass-market boats. However, in 1999, OMC installed Kim Bors as president of Chris-Craft. Under Bor's leadership, the Chris-Craft brand was moved more upscale. Newly designed boats included retro-styling that harkened back to Chris-Craft's heyday. The new line of Chris-Craft boats was well received.

In 2000, OMC was facing its own bankruptcy. It's assets were put up for sale by the bankruptcy court.

companies were Many interested in buying OMC. In the end, two companies, Genmar and Bombardier, bought OMC. The two companies split OMC's assets between them; Bombardier taking the engine building assets, and Genmar taking everything else including Chris-Craft.

Similar to OMC, Genmar owned a handful of boat builders, so buying OMC's boat brands seemed like a natural fit. However, decided Genmar that Chris-Craft was not a good fit for the company, and decided to sell Chris-Craft to Stephen lulius' investment management firm Stellican.

As an investment management firm, Stellican makes money by buying distressed companies at a discount, turning them around and selling at a profit. Stellican had a track record of successfully doing this with Riva boats, and Indian motorcycles.

Genmar sold Chris-Craft to Stellican for approximately \$5M in 2001. Stellican cofounder, Stephen Heese, became president of Chris-Craft.

Stellican re-started production of Chris-Craft boats in September, 2001. Stellican decided to continue moving Chris-Craft's position in the market upscale. They continued with the use of retro-styling the first started by Kim Bor's team while Chris-Craft was owned by OMC.

From the beginning of Chris-Craft, the company produced boats across a wide range of price points. Under Stellican, however, the Chris-Craft brand was pushed upscale positioning Chris-Craft as a boutique boat brand. For while. Stellican's а strategy was working, producing profits for the company. It looked like Stellican would be able to turn around Chris-Craft and resell it at a profit. But then the Great Recession of 2008 hit the company hard.

The Great Recession of 2008 affected many companies world-wide. Chris-Craft was hit especially with hard, revenues dropping 80% and the company cutting back to 25 employees. Chris-Craft came close to shutting down.

The team at Chris-Craft was able to weather the recession, however. Sales picked up and the company began to produce new models. By 2012, annual sales for Chris-Craft were approximately \$32M.

For the past couple of years, the economy has been on the upswing. Companies that produce recreational products, i.e. boats and RVs, have seen their sales increase. Winnebego, for example, had annual revenues of \$1.55B in 2017 compared to \$803M in 2013.

In 2017, Winnebego had a net profit of \$71M. With these strong sales and profit numbers, Winnebego decided to buy Chris-Craft in June, 2018. While Winnebego would not disclose how much it paid for Chris-Craft, it did say it would use cash on hand and debt to fund the purchase.

In announcing the deal, Chris-Craft said that it would keep Stephen Heese as president of Chris-Craft. In addition, Chris-Craft's 170,000 sq ft production facility and headquarters in Sarasota, FL would also be kept. Chris-Craft will operate as a separate and distinct business within Winnebego.

For those of us interested in Chris-Craft, three questions come to mind. First, why did Winnebego buy Chris-Craft. Second, what changes are in store for Chris-Craft. And third, will the acquisition be successful?

In answer to the first question, Winnebego feels that it can make more money with the purchase of Chris-Craft. One of the stated goals is to diversify its revenue stream by "new adding growth platforms within the outdoor lifestyle market". Winnebego also feels that Chris-Craft has significant growth potential.

Another reason Winnebego may be buying Chris-Craft is that it wants to expand into different customer demographics. In a Winnebego press release, there is a note that says "30% of firsttime boaters were Hispanic, compared to 10% of active boaters demographic continues to emerge as a key user group".

As for the second question, what changes Winnebego's purchase will bring for Chris-Craft, Winnebego's press releases offer some interesting insights.

In one press release, Winnebego refers to its large dealership network. This indicates that Winnebego may be selling Chris-Craft boats at its RV dealerships.

In another press release, there is an interesting footnote that says "Chris-Craft's current focus is primarily on 21-38' boats; 90% of all boats sold in the U.S. are <25'". This would seem to indicate that Chris-Craft will be focusing on smaller boats.

Another press release states that "brand extension opportunities" exist. This means that Chris-Craft will be licensing it's name on "nautically-inspired" categories.

Another change may be that parts will be shared between RVs and boats. Think sinks, toilets, and trim pieces.

Will Winnebego's acquisition of Chris-Craft be successful?

Chris-Craft, under Stellican's leadership, has pushed its boats upscale. It has carved out a niche

as a boutique boat builder. Winnebego is not known as a high-end RV builder. note From the in Winnebego's press release, it seems as if Winnebego will be focusing on introducing smaller boats. This may also mean that Winnebego re-position Chrismav Craft brand from the upscale level it's at now. If Winnebego cheapens the Chris-Craft quality, they will lose their current position in the market.

Personally, one of the big issues I have with the justification for the deal is with Winnebego claiming that they are diversifying their revenue stream. Typically, in any recession, the first items people stop buying are non-essential recreational items such as RVs and boats.

In fact, this is one of the reasons OMC went bankrupt – during the 1990s, OMC got rid of nonmarine related companies, and instead continued to acquire boat companies. When industry boat sales decreased, they had no other industry with which to diversify their revenue stream.

For Winnebego, should the economy go into another recession, they will lose sales in both RVs and boats – hardly a diversifying tactic. It's hard to say if Winnebego buying Chris-Craft will be successful. But if I was asked, I'd say there's a 40% chance it will be successful. I believe that sometime within the next 10 years, Winnebego will sell Chris-Craft.

Whether or not this deal is successful, it was inevitable that Stellican would sell Chris-Craft. I believe Stellican would have sold off Chris-Craft sooner had the 2008 recession not hit.

Stellican's stewardship of Chris-Craft has been a positive one in a sense – Chris-Craft is still around. However, with the move upscale they've priced Chris-Craft boats out of reach for most boaters. Winnebego looks like it may change this.

Needless to say, Winnebego's purchase of Chris-Craft is interesting, and I will be watching to see what happens.

If you are interested in the complete history of Chris-Craft, please feel free to check out my book "<u>The</u> <u>End of Chris-Craft</u>" available now on Amazon.com.

Chris-Craft: The Essential Guide -Stinger Edition #6 In the February 2018 newsletter, I started a series of articles titled "The Essential Guide – Stinger Edition". Here's the sixth and last article in the series.

If you are at all interested in Chris-Craft boats, you know that one of the must have books is *Chris-Craft: The Essential Guide*, written by Jerry Conrad. This book uses official Chris-Craft documentation (now housed at the Mariner's Museum in Newport News, VA) to provide specifications for every model Chris-Craft built.

Each page in the book provides a picture of the model, and detailed info on each model including hull numbers, physical specs, and any special notes.

However, for those of us interested in Stingers, there is one problem with the book – it only lists models into the 1970s. Thus, there is no info on Stingers in the book.

This has bothered me. Therefore, I have decided to create pages for the Stingers myself. In the next couple of newsletters, I am going to present two pages, or models, each newsletter. In this issue, you will find pages for the Stinger 390 and 415s – hope you enjoy!

39' Chris-Craft Stinger 390X: 1979-1987

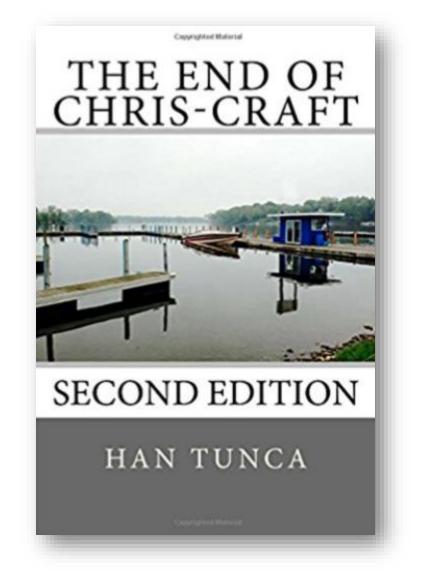


Division	Chris-Craft Sports Boat, Inc.	Special Notes	
Hull no. series	CCBAL018M81J-	Three 1984 Stinger 390Xs	
	CCBAL134M84G	were used in the filming of	
	CCTAL135M84G-	the 1984 premiere and 1984-	
	CCTAL136M84G	1985 first season episodes of	
	CCBAL137M84H	Miami Vice.	
	CCTAL140M84I		
	CCBAL137M84H-	A Competition Series was	
	CCBAL127A787	offered in 1984-1985 which	
No. of hulls built	233	featuring higher horsepower	
Length	39'	engines and different hull	
Beam	9'	construction.	
Weight	8.754- 9,600 lbs.		
Fuel Capacity	250 gals.	The hull model code for	
Fresh Water Capacity	20 gals.	Stinger 390Xs was shared	
Hull Material	Fiberglass	with Scorpion 390s. The hull	
Exterior Colors		numbers listed and number	
Black, blue, brown, buckskin	, buff, burgundy, ivory, light	of hulls in this section are	
grey, taupe, white		inclusive of the Scorpion	
Engines		390s.	
2 370 HP Mercruiser		Four hull numbers for the	
2 400 HP Mercruiser		Four hull numbers for the	
		model year 1984 390s built in	
		February/March of 1984 start	
		with CCT. This seems to be	
		an error by the factory.	

41' Chris-Craft Stinger 415: 1987-1989



Division	Chris-Craft Sports Boat, Inc.	Special Notes
Hull no. series	CCBBV103J687-	Largest of the Stingers.
	CCBBV102F788	
	UNFBV106K788-	A Designer series was offered
	UNFBV119E889	with special color options.
No. of hulls built	17	
Length	41' 5"	
Beam	9'	
Weight	10,200 lbs.	
Fuel Capacity	215 gals.	
Fresh Water Capacity	40 gals.	
Hull Material	Fiberglass	
Exterior Colors		
Blue, gray, red, white		
Engines		
2 420 HP Mercruiser		
2 575 HP Mercruiser		



Now Available on Amazon.com

Stingers for Sale

Below is a list of Stingers that have come up for sale during the previous month. The information for each boat in this section accompanied the owner's original advertisement. If you are interested in one of the boats please contact me at <u>ccstinger@gmail.com</u>.





Model: 1982 260 Location: Waukegan, IL Asking Price: \$21,000

For Sale: DIXIE NORMOUS 1982 Chris Craft 260 Stinger Built in 1982 in Bradenton, Florida I purchased this Boat in June 2009. This boat had a scratch and/or a ding here and there yet ran and drove quite well. I'm in my mid 70's and have been a boat person all my life, and I might add that I operated a full service boat company for several years. I'm quite capable of handling any mechanical, wood or fiberglass challenges. I'm retired and I have time on my hands, so I applied myself and brought this boat up to my standards. I also have many friends in the boat business so there's very little I or they can't handle. This boat has twin 260HP, 350cu/in engines with Alpha One outdrives. It has a Teak swim platform as wells a 3 blade stainless props. I repaired the dings and scratches on the hull, prepped then painted the hull. I used the original colors for the base cote then clear coated it. Over the years I made several changes (they're listed below) because I had the ability, time and finances. I've always used Mobil 1 15/50 in the engines along with Merc oil filters. All the parts and upgrades I have used on this boat were from Mercrusier. At present the exterior of this boat is as new as are all the cushions and seats. I never got to the cabin which could use some updating. Upgrades and Enhancements that I have done to this boat. Paint entire exterior using original colors. 2010 Recovered and replaced the foam in all cushions and seats 2010 Installed remote oil filter up grade (for easy access.) 2010 Installed new exhaust manifolds & risers (center type risers.) 2011 Installed through the transom exhaust system (using 4" polished stainless) 2011 Complete ignition upgrade to Thunderbolt IV 2011 All new shift and throttle cables 2012 New Quicksilver controls 2012 Install onboard marine battery charger 2013 Install new trim and tilt sensors 2013 Complete Drive service on both drives 2014 Rebuild both Carbs. 2014 Installed new pedestals on front seats Added batteries (boat now has 4 batteries.) Installed battery quick disconnect switches Installed crossover switches for emergency starting

Model: 1984 260 Location: Willsboro, NY Asking Price: \$4,000

1984 Chris Craft stinger model 260 SL. Twin Mercruiser 260 HP engines. Both engines run very good but one needs a new carburetor. Twin Alpha One drives with stainless steel cleaver propellers. Boat needs work but is usable in current condition. Currently winterized and shrink wrapped but can be seen. Was not used this season. Some cosmetic fiberglass work needed and upholstery needs work. Interior

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	overhead fabric damaged in one spot. No trailer but currently sitting on a yard trailer that may be available. Fun boat to drive. 50 + MPH. Low retail from NADA is \$5610.00. More pictures available. Model: 1984 260 Location: Medford, NY Asking Price: \$4,000 1984 Chris Craft stinger model 260 SL. Twin Mercruiser 260 HP engines. Both engines run very good but one needs a new carburetor
<image/>	Model: 1984 312 Location: Lake Lanier, GA Asking Price: \$12,500 32 ft Chris craft power boat for sale. Twin 454 mercruiser trs drives. New Capt chair. New stereo. New carpet. Halon fire extinguisher. Engine wash thru for salt water. Over 10k in work done. all engine work done by Merlin marine. Very fun boat. Need to sell. Comes with trailer. I bought it off of original owner on lake lanier. Clean tittle. Current registration
	Model: 1984 390 Location: San Antonio, TX Asking Price: \$49,500 Likely, the finest original 1984 Stinger 390X in existence, particularly in the rare factory beige/brown/yellow/orange color scheme. Continues to have original hardware, colors, graphics, stereo, refrigerator, gauges, outdrives, engines, and MYCO trailer. Engines rebuilt Fall 2014, only 20 hours operation since. Trailer improved with disc brakes (were drum), new springs, master cylinder hitch assembly, tongue jack, line lock for backing, chains and more. Cabin now has Teak floor and brushed stainless fridge door. Cockpit updated with amplifier, Rockford-Fosgate speakers, stainless counter/sink top, Teak floor and trim, new upholstery, new gauge bezels and powder coated surrounds and more. Engines extremely well cared for and start/run well. Outdrives received new bellows and carrier bearings Fall 2014 as well. Fresh cockpit, deck and bottom Awlgrip Awlcraft 2000 paint with professionally applied silicone anti-skid finish. Most of this boat's life was in Portland, Oregon in fresh waters of the Columbia River. Always high-and-dry or trailered. Currently in Southern California. This boat is a joy to own/operate, and particularly rewarding when answering to compliments, questions and admiration wherever you take it! Mionli Vice is truly an important part of American boating history that

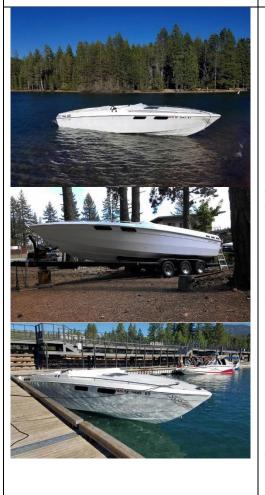
	is gaining value and more notoriety every day. It can be yours!
	Model: 1985 260
	Location: Orlando, FL
8	Asking Price: \$7,250
	Essentially this is a "one" Owner Boat as ownership has remained within same family since it was brand new. Here are the particulars:- 1985 Chris Craft Stinger 260 SL - Twin Mercury 260 I/O with Alpha Drives Just shy of 800 HRS on Motors Stainless Steel Clever Props Hull is rock solid with no cracks Cabin is good shape Boat has been sitting since 2011 and will need some work because of sitting Sale includes Aluminum Trailer rebuilt within past 6 months Boat is located in Central Florida Boat will definitely require some work, but is well worth it. Asking Price is \$ 7,250 OBO
	Model: 1986 222
	Location: Brockport, NY
	Asking Price: \$6,995
	-
	1986 stinger 222, 350 merc alpha 1 outdrive. Boats in good shape. In the last 3 years transom has been replaced, stringers, bellows, gimbal bearing, coupler, upgraded outdrive Hydraulic pump, impeller, 4 new trailer tires this year. Do your research on these boats rare one of a kind ahead of its time. This one has not been molested and turned into something it wasn't meant to be. Make me an Offer.
	Model: 1986 222
	Location: Benton, LA
	Asking Price: \$10,500
TI E209 AZ	10,500 OBO Good solid boat Needs a little TLC 454 motor 4 inch wet jet Needs outdrive seal and upholstery done. 5,000 trailer all aluminum Custom wheels
	Model: 1986 312
	Location: Indianapolis, IN
	Asking Price: \$21,500
	1986 Chris-Craft 312 Stinger. Twin 454 Mercruisers rebuilt to factory 420 specs. TRS drives with new props. Older repaint & upholstery, 1200-watt inverter in cabin with 110- volt outlets, small sink, refrigerator, porta potty. Very roomy cabin that can sleep 5 if needed, 4 very comfortably. Everything works as should in cabin, CD player with 2 speakers in cabin & 2 outside. Road cover, cockpit cover, bimini top. Shore power hook up, a very solid boat for the

week I we way and the eyels C still have it. Two item in alcohold I
year. I removed the arch & still have it. Trailer included. I can text or e-mail pics. Motivated seller, make offer.
\$21,500. OBO.
Model: 1987 390
Location: Flagstaff, AZ
Asking Price: \$65,000
Asking Price: \$05,000
A PIECE OF HISTORY,THIS IT A GEORGE BUSH,RONALD REAGAN, BLUE THUNDER BOAT FROM THE DRUG WARS IN FLORIDA IN THE 80S. THIS BOAT WAS SPECIALLY CONSTRUCTED FOR GOVERNMENT PURSUIT OF DRUG SPEED BOATS,IT NOW IS A LIVEABOARD TOY ,LEATHER WRAP AROUND COUCH,BATHROOM WITH SINK,KITCHEN SINK,FRIDGE,MICROWAVE,MASSIVE STORAGE,30 HRS ON NEW 568 BBC,TRS DRIVES,BORG WARNER TRANS, HAYLON SYSTEM,SHIP TO,SHORE ,GAFFRIG GAUGES,STERIO SYSTEM, ALUMINUM TRIPLE TRAYLOR, NEW TIRES AND BRGS, FRON BERTH BED,NEW UPHOLSTERY I HAVE BEEN A MECHANIC FOR 42 YEARS AND I OWN AUTO TECH PROS IN FLAGSTAFF THIS IS MY BOAT AND IM GOING BIGGER THANKS FOR LOOKING
Model: 1988 202
Location: Rochester, NY
Asking Price: \$8,000
I have a super rare 88' chris craft stinger 202 for sale. It has 165 hours on the hull. This boat is like brand new. I literally just finished it. This is the coolest fiberglass speedboat that Chris Craft ever made and was made for the Miami Vice tv series. They were built in very limited quantities and there are only a handful of these left. There is a website dedicated to them, I know of no other boats that have a cult following. I built this one to be better than it was originally. It is an attention grabber. I get compliments on it wherever I am and have had numerous offers on it even before I restored it. I'm selling it because I'm getting married and need the money. I just put well over \$7500 into it this summer alone and have well over 12K into it total. I had planned to use it but sadly, it needs to go. Weddings are insanely expensive and I'm finding out the hard way. I replaced the motor and outdrive. It has an OMC 4.3L v-6 and an OMC cobra outdrive. Next, I gutted the boat completely and installed new marine ply, fiberglass, carpet, custom-built seats and engine cover and had everything professionally upholstered. I installed a new GT steering wheel, a Sony marine cd/mp3/satellite radio, which sounds awesome, a new bilge pump, new fuel lines, new aluminum swivel/slider/adjustable height seat posts and new Tracker style folding seats. The interior work cost over \$4K alone but was well worth it. It came out awesome. I had a 4bbl. Rochester carb installed which brings the HP up to 205 and will do over 60MPH. I had the pin striping re-done on the boat and matching Shorelander trailer. I replaced the tires, lights, and started to strip and repaint the entire trailer. It also has a new deep cycle battery. There are 2 swim platforms molded into the stern that have teak footboards



	Model: 1988 375 Location: Clemson, SC Asking Price: \$35,000
Martin 10 Innits	For Sale: Chris Craft 375 Stinger, Bad XXX, Miami Vice, twin 460, King Cobra, excellent condition no scratches dings or cracks! All original! 37'8" of sexy! This girl is Big! Bad! Straight exhaust, 550 hrs boat and motors!
	Model: 1989 415 Location: Brick, NJ Asking Price: \$44,900
	Fast, clean 415 Stinger. 550ci 700hp Bandit Engines with 150 hours. New paint with clear coat. Konrad 540 drives. Smooth hydraulic redundant steering. Steel trailer with new electric brakes included in sale. This Stinger has been built and maintained with an open checkbook! You won't find a nicer or faster 415 Stinger! Reasonably priced for a quick sale. \$44,900.
	Model: 1987? 260 Location: Georgina, ON, Canada Asking Price: \$750
	This is a great Hull and would make an awesome project for someone Needs engines and outboards No Trailer Asking \$750 obo - Must go by June 30
	Model: 1987 260
	Location: Port Perry, ON, Canada Asking Price: \$12,500
	Chris Craft Stinger speed boat with turn key twin 260hp/V8 engines. Absolute head turner on the water. Very clean and great boat to cruise or enjoy watersports on. Located at Goreskis Marina in Port Perry. Asking \$12,500 with trailer or \$11,000 without. Email contact is preferred





Model: Excalibur 310/Stinger 312 SL Location: San Diego, CA Asking Price: \$1

up for grabs! 32' chris craft stinger/scarab go fast boat. Hull and transom are in good shape. Does not come with engines, transmissions, outdrives or transom assemblies. Trailer is not included but if you want to purchase a trailer I will sell the one pictured for \$2000 or I have another beater trailer that I could put the boat on for \$800. This would be a good project for someone that has the space or at least some yard art. I will be taking vessel to the dump to dispose of it if no one wants it. Please don't call if you don't have the space for it. I will consider delivering it within 20 miles. I have the title and will be transferring it out of my name so it doesn't come back to haunt me. I do not need help selling Scarab, cigarette, offshore, classic, free, donzi, chris craft, pantara, drug runner, go fast, bad ass, piss your wife off, america

Model: 1983 260 Location: Truckee, NV Asking Price: \$15,000

Chris Craft Stinger 260 - 26'4" long hull 600+ horsepower true deep V hull featuring twin Mercruiser V8s and Mercruiser outdrives. Cuddy cabin in grey and black, cockpit in white, hull in white. 1983/1984 hull build date, it is the thick, strong hull you will read about. Mercury Racing Cleaver props both in a standard rotation. Full instruments and guick release removable steering wheel. It is setup and propped for Lake Tahoe elevation. The boat has spent its entire life in the Tahoe area and only been launched on Lake Tahoe or Donner lake. The boat has never been in salt water. The cockpit and cabin interiors have been redone for fresh look and weight savings. All non structure wood on the boat, including the swim deck has been replaced with new composite materials for weight and durability improvements. The cabin interior has been streamlined for weight savings vet still offers a sleeping/lounge area, entertainment, storage and overall comfort for family and friends. The kitchen appliances have been deleted as well as water holding tanks. Engines are twin Mercruiser 5.7 liter V8s, (GM 350 based) modified into 383 strokers. Triple axle US Trailers, trailer in black with chrome and black wheels is included. Boat has a clear title and is 100% ready to go, comes with main supplies and required USCG gear for a vessel this size, even brand new life jackets. Registration and inspection fees paid through the 2019 season. Two covers, full boat and cockpit only. This is a big, fast and ready to run boat. Cash is king but open to good trades. \$15,000. Jump on this early season, once it warms up more this boat will be gone in a weekend. EMAIL is preferred, thanks.



Model: 1987 202 Location: Smith Mountain Lake, VA Asking Price: \$7,500

Beautiful 1987 Classic Chris Craft 202 Stinger "Head turner!" 5.3 V6 OMC great on gas and fast 5K in upgrades. All documentation included... New Cover and galvanized easy load trailer, life vests, everything you need included! Selling do to back surgery! Only been in salt water 12 times Purchased new and dry docked at Smith Mountain Lake Va. Offered at \$7,500.00 Cash Or Best offer Please NO texts or scammers please

Model: 1986? 222 Location: Perkiomenville, PA Asking Price: \$1,800

RARE FIND - 1986 with a Merc cruiser Alpha one. I believe it is a 350 Engine. Length is 22.5 ft. Needs a Prop, and upholstery. I was told there is zero hrs. on the engine since it was rebuilt. Can't guarantee that since this is part of an estate. This model in excellent condition could go for over \$10,000. Being sold as is, due to an estate sale. No trailer or title. Project boat. For pictures see my May 29 post. PLEASE!!! DON'T ASK IF IT'S STILL AVAILABLE, IF IT'S POSTED, then I still have it.

Model: 1985 312 Location: Athole, ID Asking Price: \$10,000

I have a 1985 Chris Craft Stinger for sale. If you know about the boat you know what i have. Clean boat. Head turner.

Model: 1987 260 Location: Perryville, MD Asking Price: \$1,000

This is a project boat Chris craft stinger 260 and DOES NOT INCLUDE TRAILER SO PLEASE DONT ASK! Just bought the boat for the trailer both engines are missing but set up for twin 350s would be a really cool boat once all back together also missing out drives but all the hook ups and wires seem to be all there comes with a lot of engine parts boat just needs tlc but over all a pretty cool boat looking for \$1000 obo or will trade for something else call for any more details please no calls or texts after 9:30pm can deliver with in a few miles of perryville Maryland